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HOANG LAM Company Profile



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SPECIALIZED IN STAINLESS STEEL FABRICATION WORKS WITH EUROPEAN STANDARD

for

BEVERAGE
BREWERY & WINE

FOOD & DAIRY

CHEMICALS & COSMETICS

PHARMACEUTICAL

PAINT



GENERAL DIRECTOR'S MESSAGE



On behalf of Hoang Lam I would like to thank all our stakeholders at every level. Over the years we have built strong relationships that have led to our founding core values, and help us deliver excellence at every level. Thanks to this, our core abilities have grown continuously, and enabled us to become stronger in both local and international partnerships.

We are proud to deliver on our commitments through our European quality standards, excellent services, and accomplished employees that continue to set the standard in all markets for stainless steel fabrication and installation.

We look forward to the future and the opportunities that we can share together.

Regards,

Nguyễn Hoàng Lâm

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OUR VISION

To become the dominant company in high quality stainless steel fabrication works for food, beverage, dairy, chemical, pharmaceutical, paint industries and many more in Vietnam by 2020.

OUR MISSION

To deliver high quality and innovative product solutions consistently to European standards on every single job we deliver.



INTRODUCTION

Hoang Lam is specialized in stainless steel fabrication works with European standards.

Hoang Lam was established in 2000, is all about quality, building stainless steel tanks, process equipment, and complete systems to European standards and other international standards such as API, ASME, ASTM, DIN, JIS, EHEDG,... for fabrication, material and testing. Thanks to these standards we employ a world class workforce that is highly trained and prepared to handle all your projects.

Our service is especially valued by highly hygienic industries such as **food & dairy, brewery – beverage & wine, chemical – cosmetic, pharmaceutical, paint industries and many more.**

As a leading stainless steel fabricator for multinational companies we adhere to the strict standards maintained in our ISO and OHSAS manuals, but we can also produce to even more specific requirements as needed for some industries, and we are always looking to improve upon on process to pass advantages to our customers.

In addition to our stainless steel tanks, **we also handle everything from design, piping and other components, through to installation and commissioning of all equipment types.**

We are proud to count many market leaders & multi-national corporations among our clients, namely GEA, Tetrapak, SPX, Coca Cola, Bayer, Vinamilk, Unilever, Procter & Gamble, Nestle, URC and many more.



CORE VALUES

CORE COMPETENCIES

TURNKEY PROJECT SPECIALIZATION

All good things have a beginning and an end, and keeping all pieces in the middle of that in order should be simple. That's why Hoang Lam offers turnkey services in some specific industry segments that we specialize in, including Tea Extraction, Liquid Detergent, Chemical Mixing, and CIP. Our skilled team has built some impressive solutions over the years and this segment of our business is a key component to our ability, and testifies to our experience.

We have the ingenuity and design experience to put complete lines together in these specific areas to help you minimize cost, downtime, and confusion. At the same time, helping you to ensure that the project goes smoothly and is ready for operation according to your requirements. Our experience in these areas working with multinational companies can give you confidence in knowing that our designs work under tough conditions and operate without issue.



INSTALLATION

We offer advanced installation techniques that are sure to make every stainless steel job run smoothly. Thanks to our certified welders, quality control management, and Health and Safety officials we guarantee smooth completion of projects by working hand in hand with all our stakeholders to deliver on our quality promises.

Be it a piping system or onsite build completion for a massive tank, silo, or other equipment fabrication, we are able to do it right the first time. Our goal is to maximize the onsite time by completing the installation job correctly so that you can rest easy for years to come.

We offer a wide variety of installation options, but also have the ability to do onsite construction for projects that won't fit onto any known truck and trailer.



FABRICATION

Hoang Lam knows stainless steel. As such, we only use high quality raw materials from European and global suppliers such as Outokumpu and Acerinox. Typical jobs use 304, 304L, 316, 316L, and Nuplex, but we also have the ability to use any material you need.

With some of the highest quality standards in the industry we are trusted by our customers around the world to produce equipment for pharmaceutical, chemical, food, beverage, brewery, cosmetic, paint, and other industries.

Our experience working with the world's biggest brands gives us a thorough understanding of production for even the most detailed designs and hardest projects.



DESIGN

Hoang Lam is able to provide complete solutions for any requirement of stainless steel fabrication. However, our focus and specialty is tanks, and so that is why we go through each design carefully. Regardless of who designs it, we double and triple check the entire build will meet your needs at different points along the way.

Also because we offer customers direct access to our technical department, we simplify the process and speed up the solution process. In addition, we can supply detailed designs and CAD drawing services for any size project with experienced and skilled design engineers in 2D & 3D modeling.

We are also now incorporating agitator design and calculation software. As testament to this work, we have already built a number of agitators since inception, including numerous sizes and speeds, three-stage blender, and multi-agitator systems for some select clients.

HOANG LAM commits:

To always respond and fulfill our customers' needs

HEALTH & SAFETY

Aiming at maximizing customer satisfaction, Hoang Lam proudly commits to:

1. Duly comply with legal requirements and regulation relative to occupational health, safety and environmental protection.
2. Establish and maintain safe working condition, prevent injury and health deterioration for our employees, leading to a sustainable development.
3. Ensure widespread promotion on safety, health and environment requirements to all employees, contractors, suppliers as well as individuals who are potentially affected by our business operation.
4. Effectively sustain occupational health, safety and environment system, uphold continual improvement, and ensure all operations are in accordance with OHSAS 18001:2007 standards requirements.



"We are proud of our health and safety achievements to date and are continually striving to further improve safety for our operations, staff and clients."

ENVIRONMENT

We care for our environment. We are committed to the efficient use of resources, reducing and preventing pollution and product stewardship.

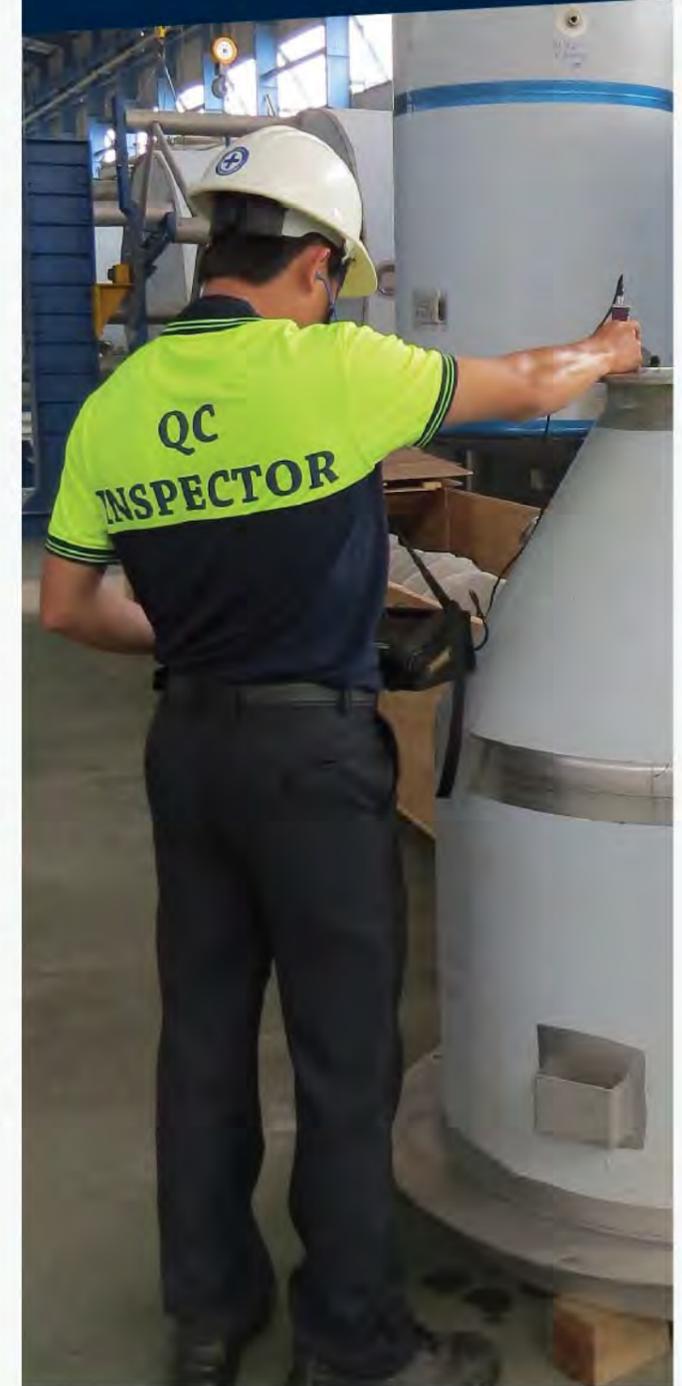
Hoang Lam offers the highest possible quality of services to all customers. To reinforce this commitment, we utilize a Quality Management System - QMS (certified by BSI) that conforms to International ISO 9001:2008 standards, and operates in all areas of the company. This to ensure that the company operates effectively and efficiently and meets the needs of the customers.

Product quality is strictly controlled in each step of the procedures during the fabrication period. Offering full quality control testing and ensuring all products meet the required specifications before they are dispatched to the end users.

Aiming at maximizing customer satisfaction, Hoang Lam proudly commits to:

1. Continuously improve and enhance product quality; comply with delivery & maintenance schedule timely and promptly.
2. Select dependable suppliers to ensure quality materials purchase with reasonable price.
3. Effectively sustain quality management system, uphold continual improvement, and ensure all operations are in accordance with ISO 9001 standards.

QUALITY ASSURANCE



HSE POLICY

As a member of OHSAS 18001, Hoang Lam is committed to working towards Health, Safety and all Environmental best practices.

With motto: "ALWAYS PROVIDING CONSISTENT QUALITY PRODUCTS WITH EUROPEAN STANDARDS, PIONEERING SERVICES AND FULFILLING CUSTOMER EXPECTATION".

We hereby commit to promote the Quality & HSE policy to all employees for a thorough understanding and appropriate implementation, which serves as the basis to establish company objectives.

DESIGN CAPABILITY

Hoang Lam is able to provide complete engineering solutions to your requirements. We understand that each project requires an individual design and we can provide the exact solution for it. We offer customers direct access to our technical department enabling speedy and effective solutions to any engineering problem.

We supply detailed designs and CAD drawing services for any size of project with the skills of experienced engineers; allow customers to visualize from every perspectives through our 3D CAD drawing capability.

FACILITIES



We maintain a world class stainless steel company that uses some of the best machines, run by very qualified engineers and technicians with worldwide experience.

Our facilities include:

- Crane systems +
- Column & Boom auto plasma welding +
- Semiautomatic de-coiler & flattening +
- Seam plasma automatic welding +
- CNC plasma cutting +
- Hydraulic dish press +
- Hydraulic rolling +
- Dimple welding +
- Orbital & TIG welding +
- Hydraulic shearing +
- CNC polishing +
- Hydraulic forming +
- Testing & measuring equipment +
- Mobile operating equipment +
- Special equipment for on-site manufacturing +
- Others +



PRODUCTION RANGE



JACKET TANKS

Jacket tanks are regularly designed and fabricated to be supplied to customers in a few types. We are able to meet demands of up to 40 bar with our automatic dimple welding machine, and supplying both the highest quality and best looking finish. Every jacket chamber is then tested before insulation work is done.



MIXING TANKS

Mixing Tanks made by Hoang Lam are designed, engineered and fabricated to meet European standards. The configurations designed by engineers of Hoang Lam have been proven for their reliability and dependability in the processing of beer, wine, juice, dairy, chemicals, confectionery and many other products.



PRESSURE VESSELS

Hoang Lam offers fixed and portable pressure vessels manufactured to ASME specifications and are used in a variety of sanitary, industrial and general purpose applications. These stainless steel-constructed pressure vessels are designed for dispensing, mixing or storing products.



STORAGE

FERMENTATION

TRUCK

PRESSURE VESSEL

MOBILE

SILO

Other tanks with a capacity of 500m³

304

304L

316

316L

DUPLEX

STORAGE TANKS

Our storage tanks and vessels are regularly provided for beer, wine, juice, chocolate, dairy, chemical and many other products.

● Insulated Tank



INSULATED EQUIPMENT

Are designed to your specific operational, wind load and extreme hot or cold conditions. The custom design incorporates a choice of insulation materials and sheathings in various thicknesses, finishes and colors.

Using only the highest quality materials and construction standards results in exceptional products capable of withstanding nearly all challenges.

● Foam Catcher Tank



● Blending Tank



● Mobile Tanks



● Milk Cooling Tank



● Hoppers



● Silos



● Main Air Filter



● Cyclone

SILOS & HOPPERS

Hoang Lam has been designing, fabricating and constructing stainless steel silos and hoppers for both raw materials and liquid storage for all major industries. Many silos are designed to fit within confined areas of operating sites. In these cases, jacking construction techniques can be utilized to allow for safe construction.

● Screw Conveyor

We are specialized in the designing and manufacturing of many different structures, frames, and styles of conveyor applications for various industries and kinds of products. From simple to highly-sophisticated conveying systems, Hoang Lam has it covered.



● Flow Plate



● Milk Road Tanker

● PLATFORM



● TOTE BIN



● BAG TIPPER



● COOKER



● YEAST PROPAGATION



● VALVE CLUSTER & MANIFOLD





● Spray Drying Chamber



● CIP Station



● Fluidbed



PIPELINE SYSTEMS

At Hoang Lam, when it comes to the design, fabrication or installation of complex piping systems, our experienced teams provide optimal fabrication and installation sequencing, material handling, as well as layout serviceability. We own state of the art equipment required for welding and the assembly of stainless steel.

By utilizing our proven expertise and experience, your projects can benefit from the cost-effective quality control of prefabricated piping. Another competitive edge that helps to ensure each project's success and profit return.

Rest assured, when working with us, your piping systems are built with suitable materials in accordance with approved welding procedures of the ASME IX Standard.

● Piping System for Blending Station

Processing Lines - Utility Piping - Corrosion Resistant - Pressure Pipe - Sanitary Tubing - Mechanical Tubing - Seamless - Austentic - Pigging Systems



INSTALLATION

INSTALLATION OF CHAMBER & SILO AT COFFEE FACTORY



● Installing Silo



● Pouring System for beverage factory



● Condenser for heating coffee system

INSTALLATION

Hoang Lam's expertise in the field of installation and erection has long been proved as its own strength in the sanitary market.

Every field project carried out by Hoang Lam is carefully planned and scheduled by an experienced project management team that is capable of mobilizing large field crews.



● Adsorption column - Top for coffee factory



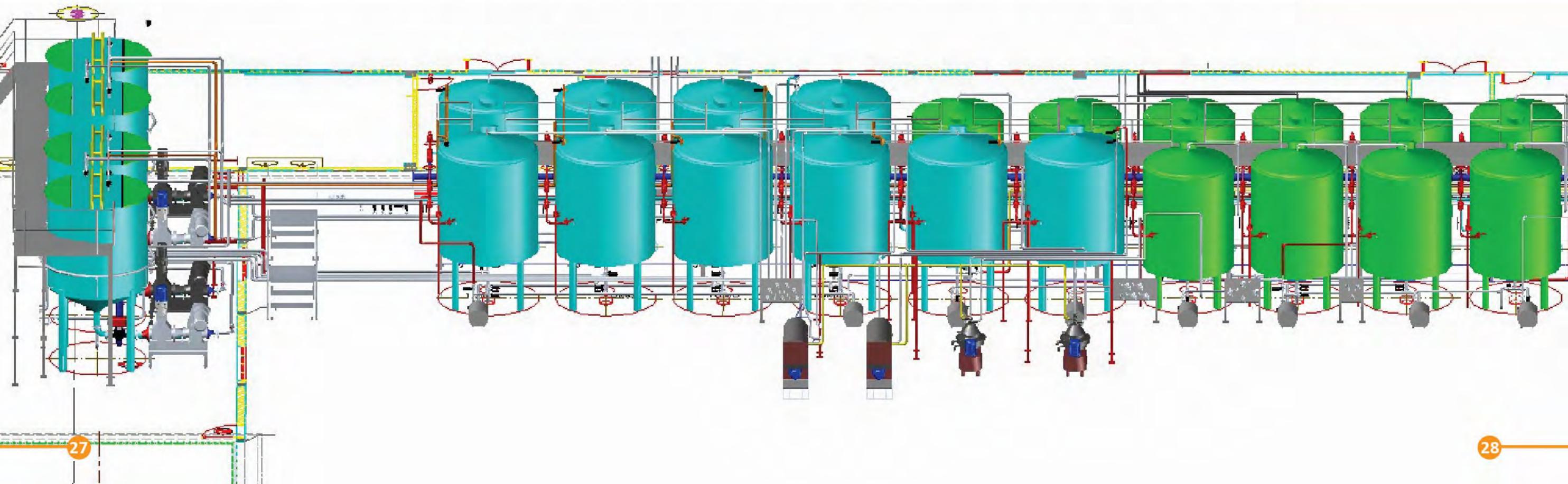
● Adsorption column - Bottom for coffee factory

M & E SYSTEM



SCADA - The major function of SCADA is for acquiring data from remote devices such as valves, pumps, transmitters etc. and providing overall control remotely from a SCADA Host software platform.

This provides process control locally so that these devices turn on and off at the right time, supporting your control strategy and a remote method of capturing data and events (alarms) for monitoring these processes.



PROCESSING EQUIPMENT

We are also very skilled with certain types of lines that give us an edge over the competition. Specifically, we have solid experience working with tea extraction, chemical mixing, and CIP systems. These types of projects translate into real understanding and carry over to other types of products as well as separate us in terms of both ability and experience.



TEA EXTRACTION

Our experience building and optimizing tea extraction systems enables us to help you create the perfect system for your needs and can be totally customized to allow for low or high volume applications. Our systems handle everything in the line starting with the brewing and disposal of spent leaves, through to dissolving, filtering, storing, blending, piping, UHT, and filling systems.



CHEMICAL MIXING

Chemical mixing is no small task, and is how many of the products we use today in our everyday lives are created. Hoang Lam is an experienced partner in working with both industrial and FMCG applications for this type of processing equipment and is able to build high quality, energy efficient, high yield, and consistent liquid chemical mixing systems.



LIQUID DETERGENT LINE

Included in chemical processing we also have specific experience in liquid detergent production lines. Hoang Lam is capable of completing full lines and all the equipment for the system up until the packaging of the product. These systems include water processing, slurry mixing, homogenizing, filtering, pumps, control systems, and are turnkey solutions for a number of applications based on your project requirements.



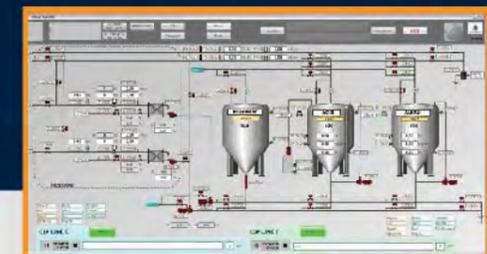
CIP SYSTEM

Clean in place systems make your life easier so that you can produce better products and more of them by maximizing cleanliness and working time of a system. Our systems can be fully integrated into any design, or can be custom built skid solutions that are plug and play ready. We handle everything from single tank to multi circuit lines, and can produce CIP systems that can handle any volume of flow including both single pass and recirculation.

Hoang Lam specializes in fabricating processing equipment for some of the biggest companies on the planet. These partnerships ensure that your next line will last for years to come, and enables your company to make the most of its investment. We are proud to say that we have been part of building some exciting equipment over the years, and that experience is something you can see in real applications.



PLC



											ENGINEERING
											ENGINEERING
											DAIRY
											BEVERAGE BREWERY INSTANT COFFEE
											FOOD CONFECTIONERY
											COSMETICS LIQUID DETERGENT
											PHARMACY
											CHEMICALS PAINT

...and more

CUSTOMER REFERENCE LIST

With exported products as storage tanks, mixing tanks, insulated tanks, pressure vessels, piping system, ... Hoang Lam has confirmed its ability to partners in areas such as: Asia (Singapore, Malaysia, Laos, Myanmar, Indonesia, Japan, Thailand, China); Middle East (Saudi Arabia, Oman); Europe (Netherlands, Italy, Denmark); New Zealand, Australia, Ethiopia, ...